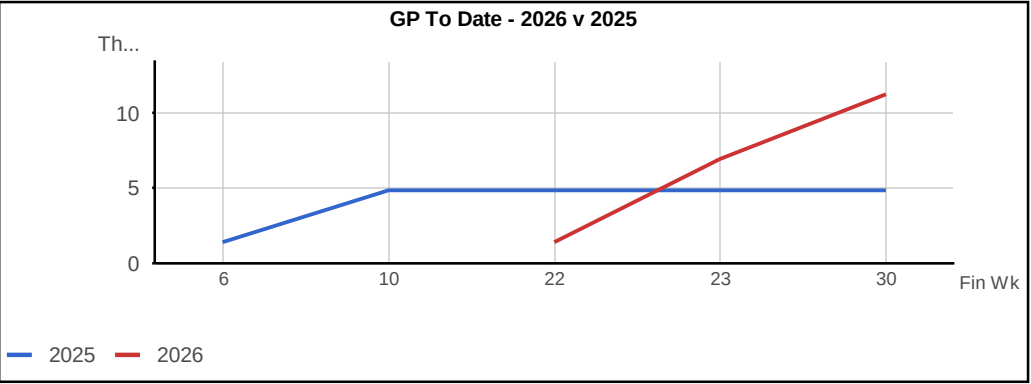
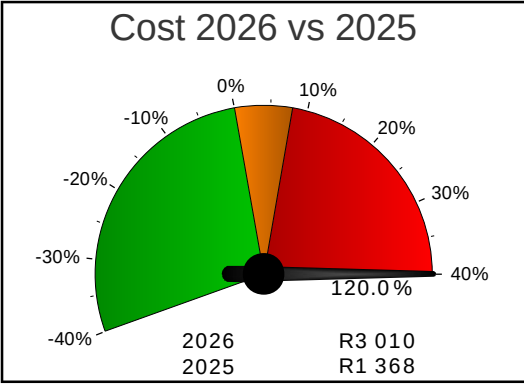
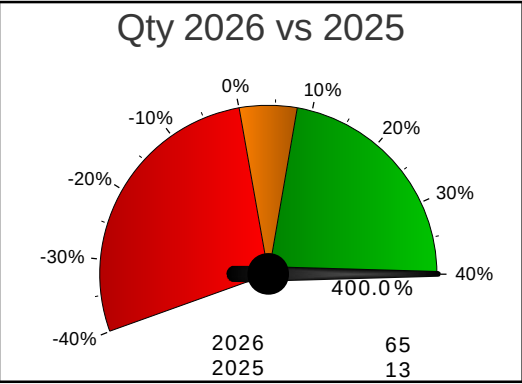
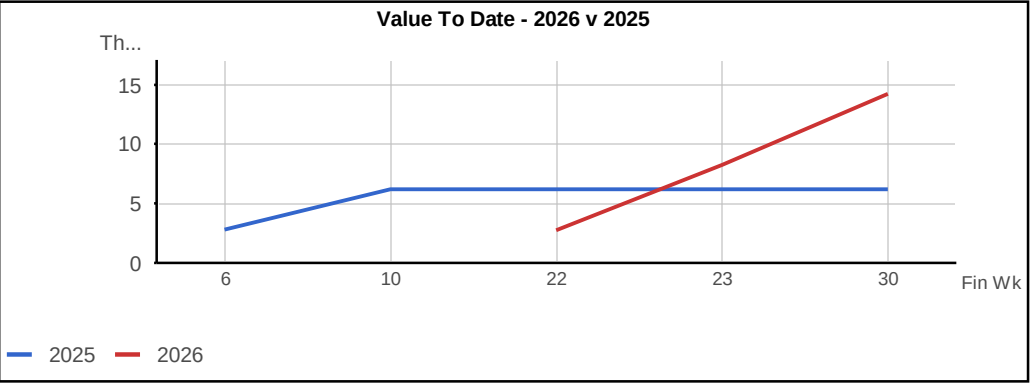
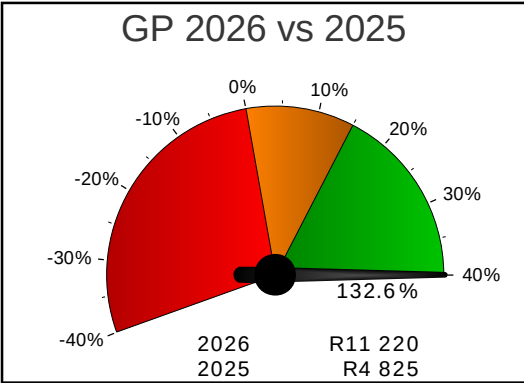
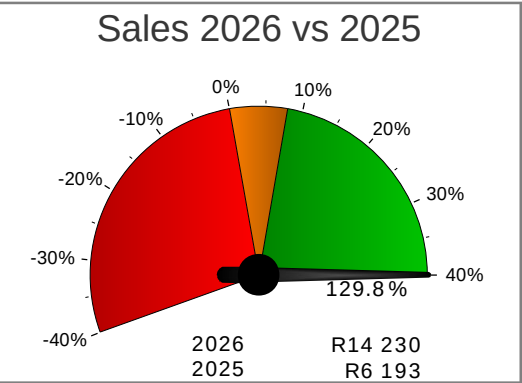


Customer	Turnover	Discount	Credit Value	Sales	Sales Cost	GP	% GP	Qty	AR Outstanding R22 940	AR Overdue R14 365
ABC Furniture	R1 300.00	R65.00	R0.00	R1 235.00	R640.00	R595.00	48.18%	2	Current MTD Sales: R5 965 GP: R4 277 Current YTD Sales: R14 230 GP: R11 220 Daily Avg Nett Sales MTD 20 / 22: R298 YTD 144 / 252: R98	MTD GP% 71.70% YTD GP% 78.85% Forecast R6 263 R24 748
Marine Systems	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2		
City Limousines	R740.00	R0.00	R0.00	R740.00	R364.00	R376.00	50.81%	3		
Bayside Club	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2		
Total	R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9		



Fisc Year 2026 YTD Sales, GP Analysis & Forecast

Tenant Name	Turnover	Discount	Credit Value	Sales	Sales Cost	GP	% GP	Qty	2026 Forecast
Demo Company (Global)	R14 258	R65	R37	R14 230	R3 010	R11 220	78.85%	65	R24 748

Fisc Year 2026 YTD Tracking Option Sales, GP Analysis & Forecast

Tracking Option 1	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty	2026 Forecast
_Not Defined	R8 390	R65	R37	R8 362	R826	R7 536	90.12%	16	R14 520
Region - Eastside	R3 567	R0	R0	R3 567	R1 084	R2 483	69.61%	14	R6 217
Region - North	R2 185	R0	R0	R2 185	R1 040	R1 145	52.39%	32	R3 808
Region - West Coast	R116	R0	R0	R116	R60	R56	48.45%	3	R203
Total	R14 258	R65	R37	R14 230	R3 010	R11 220	78.85%	65	R24 748

Tracking Option 2	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty	2026 Forecast
_Not Defined	R11 314	R65	R37	R11 286	R2 230	R9 056	80.24%	51	R19 618
Sales Rep - John	R2 943	R0	R0	R2 943	R780	R2 163	73.50%	14	R5 130
Total	R14 258	R65	R37	R14 230	R3 010	R11 220	78.85%	65	R24 748

Fisc Year 2026 YTD Tracking Category Sales, GP Analysis & Forecast

Tracking Category 1	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty	2026 Forecast
No Category - No Ca...	R14 258	R65	R37	R14 230	R3 010	R11 220	78.85%	65	R24 748
Total	R14 258	R65	R37	R14 230	R3 010	R11 220	78.85%	65	R24 748

Tracking Category 2	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty	2026 Forecast
No Category - No Ca...	R14 258	R65	R37	R14 230	R3 010	R11 220	78.85%	65	R24 748
Total	R14 258	R65	R37	R14 230	R3 010	R11 220	78.85%	65	R24 748

2025-09-27 Tracking Option Sales

Tracking Option 1	Customer	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty
_Not Defined	ABC Furniture	R1 300.00	R65.00	R0.00	R1 235.00	R640.00	R595.00	48.18%	2
	Bayside Club	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2
	Sub Total	R1 390.00	R65.00	R0.00	R1 325.00	R684.00	R641.00	48.38%	4
Region - Eastside	City Limousines	R740.00	R0.00	R0.00	R740.00	R364.00	R376.00	50.81%	3
	Sub Total	R740.00	R0.00	R0.00	R740.00	R364.00	R376.00	50.81%	3
Region - North	Marine Systems	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2
	Sub Total	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2
Total		R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9

Tracking Option 2	Customer	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty
_Not Defined	ABC Furniture	R1 300.00	R65.00	R0.00	R1 235.00	R640.00	R595.00	48.18%	2
	Bayside Club	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2
	City Limousines	R740.00	R0.00	R0.00	R740.00	R364.00	R376.00	50.81%	3
	Marine Systems	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2
	Sub Total	R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9
Total		R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9

2025-09-27 Tracking Category Sales

Tracking Category 1	Customer	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty
No Category - No Category	ABC Furniture	R1 300.00	R65.00	R0.00	R1 235.00	R640.00	R595.00	48.18%	2
	Bayside Club	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2
	City Limousines	R740.00	R0.00	R0.00	R740.00	R364.00	R376.00	50.81%	3
	Marine Systems	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2
	Sub Total	R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9
Total		R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9

Tracking Category 2	Customer	Turnover	Discount	Credit Value	Sales	Sales Costs	GP	% GP	Qty
No Category - No Category	ABC Furniture	R1 300.00	R65.00	R0.00	R1 235.00	R640.00	R595.00	48.18%	2
	Bayside Club	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2
	City Limousines	R740.00	R0.00	R0.00	R740.00	R364.00	R376.00	50.81%	3
	Marine Systems	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2
	Sub Total	R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9
Total		R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9

2025-09-27 Sales Detail

Customer	ItemCode	TurnOver	Discount	Sales Credits	Sales	Sales Costs	GP	% GP	Qty
ABC Furniture	DevD	R1 300.00	R65.00	R0.00	R1 235.00	R640.00	R595.00	48.18%	2
	Sub Total	R1 300.00	R65.00	R0.00	R1 235.00	R640.00	R595.00	48.18%	2
Bayside Club	TSM - Black	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2
	Sub Total	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2
City Limousines	DevD	R650.00	R0.00	R0.00	R650.00	R320.00	R330.00	50.77%	1
	TSM - Black	R90.00	R0.00	R0.00	R90.00	R44.00	R46.00	51.11%	2
	Sub Total	R740.00	R0.00	R0.00	R740.00	R364.00	R376.00	50.81%	3
Marine Systems	DevD	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2
	Sub Total	R1 300.00	R0.00	R0.00	R1 300.00	R640.00	R660.00	50.77%	2
Total		R3 430.00	R65.00	R0.00	R3 365.00	R1 688.00	R1 677.00	49.84%	9

Customer Invoices in Draft state for 120 days

Customer	Document Number	ItemCode	Past 120 Days Draft Incoices	Past 120 Days Sales Costs	Past 120 Days GP	Past 120 Days Qty
City Limousines	INV-0039	GB6-White	R218.31	R200.00	R18.31	10
		TSS - Custom	R424.94	R0.00	R424.94	10
	INV-0043	TSS - Custom	R212.47	R0.00	R212.47	5
	INV-0045	TSS - Custom	R127.48	R0.00	R127.48	3
	INV-0046	DevH	R166.28	R0.00	R166.28	2
	Sub Total		R1 149.48	R200.00	R949.48	30
Gateway Motors	INV-0037	PMD	R646.65	R0.00	R646.65	1
	Sub Total		R646.65	R0.00	R646.65	1
IA Demo	INV-0051	PMD	R646.65	R0.00	R646.65	1
	Sub Total		R646.65	R0.00	R646.65	1
Total			R2 442.78	R200.00	R2 242.78	32

AR Overdue

Customer	AR Overdue
Bayside Club	R300.00
City Limousines	R1 880.20
DIISR - Small Business Services	R270.63
Espresso 31	R1 500.00
Gateway Motors	R89.98
Hamilton Smith Ltd	R168.00
IA Demo	R959.80
Marine Systems	R3 009.35
Ridgeway University	R6 187.50
	R14 365.46

Customer Quotes in Draft state for 120 days

Customer	Document Number	ItemCode	Past 120 Days Draft Quotes	Past 120 Days Qty
Bayside Club	QU-0003	TSL - Black	R160.00	4
	Sub Total		R160.00	4
Total			R160.00	4